Spring

Planned and executed US$100M investment into a property portfolio of 84 across the UK with cash-on-cash return of 20% by increasing the leverage

Identified equity placement opportunity using time series forecasting and convinced board for HK$373mn issuance so far

Budgeted annual operations with less than 5% deviations for 6 consecutive years

Oversees financial reporting which won International Annual Report Award in 2016 for the company

Developed program to convert the data base to reporting documents able to cope with tax changes saved 2 work days off each month

Executed syndicated loan and bank loan financing for over US$1.6bn across China and UK

Promoted to Senior Vice President role after coaching team of analysts and bridging different cultures

Link

Reviewed developments of global REIT markets, drafted the Financial Services Development Counsel paper, eventually led to the change in Hong Kong REIT regulation in 2014

Projected disposal returns under different strategy of properties in HK worth USD200mn with regulatory as well as PR concerns

Persuaded the board to enter into an understanding with leading Chinese developer Vanke through market research and pipeline worth RMB1bn

Swire

Organized the sale of Festival Walk for HK$18.8bn (biggest in Asian history then) by financial modeling, cost control, project planning, preparing data room and investment memos

Gathered market research, modeled different approaches for the shelfed IPO (HK$21.1bn) and then Listing by Introduction of Swire Properties, also coordinated MTN program afterwards

Analyzed returns of commercial development in various Chinese cities, as well as high-end retirement home project in HK using Monte Carlo simulations

Translated the ideas from development team to proposals that withstood the underwriting process by reviewing financial models and drafting reports